

ATLANTA'S TOP 10 CONTINGENCY EXECUTIVE RECRUITERS

Ranked by Atlanta office revenue from contingency searches

Rank	2008 Atlanta office revenue from contingency searches / % of total Atlanta revenue	2008 companywide revenue	Number of recruiters in Atlanta / Total staff	Number of searched performed in 2008 out of Atlanta office	Range of salaries handled	Partial list of industries or areas company specializes in	Number of Atlanta offices / Worldwide	Atlanta managing partner(s) / Company headquarters	Year est. in Atlanta		
This year	Last year	Firm									
1.	(3)	Lucas Group 3384 Peachtree Road, Suite 900 Atlanta, Ga. 30326 (800) 466-4489 www.lucasgroup.com	\$61,650,000 97%	\$63,624,000	70 90	NA	NA	accounting and finance, advertising and marketing, aerospace and defense, call center, capital markets, consumer products, construction and real estate	1 18	Andrea Jennings / Atlanta	1970
2.	(NR)	Staffing Technologies LLC 221 Roswell St., Suite 200 Alpharetta, Ga. 30009 (678) 338-2040 www.staffingtechnologies.com	\$28,000,000 88%	\$45,000,000	2 40	2,500	up to \$300,000 (retained); up to \$225,000 (contingency)	information technology, project management, product management, technical writing, executive-level leadership	1 4	Jim McNabb / Alpharetta, Ga.	1994
3.	(NR)	Apex Systems Inc.[^] 47 Perimeter Center E. Atlanta, Ga. 30346 (770) 481-0044 www.apexsystemsinc.com	\$16,602,000 100%	\$402,000,000	NA 22	NA	NA	aerospace, defense and government; business services; consumer; industrial; financial; health care and pharmaceutical; information technology; energy and utilities	1 42	Doug Kenney / Richmond, Va.	1998
4.	(1)	firstPRO Inc. 5607 Glenridge Drive, Third Floor Atlanta, Ga. 30342 (404) 252-9422 www.firstproinc.com	\$16,458,625 48%	\$34,600,000	86 101	1,648	\$30,000 and more	accounting, administrative, call center, clerical, collections, finance, health care, human resources, information technology, legal, light industrial, life sciences	4 5	April Fawcett Nagel / Atlanta	1986
5.	(NR)	Hunter Technical Resources LLC 2000 RiverEdge Parkway, Suite 930 Atlanta, Ga. 30328 (404) 459-7373 www.htrjobs.com	\$14,225,000 100%	\$14,225,000	10 60	650	\$55,000-\$150,000	information technology	1 2	Clint Bailey, Scott Hall, Alex Brown, Tracy Bailey / Atlanta	1998
6.	(4)	Kforce Professional Staffing Inc. 990 Hammond Drive, Suite 1000 Atlanta, Ga. 30328 (404) 459-2300 www.kforce.com	\$13,796,000 100%	\$997,000,000	10 20	NA	\$35,000-\$300,000	finance and accounting, information technology	1 56	Rodney Lanxton, Jonathon Story / Tampa, Fla.	1980
7.	(NR)	Principle Solutions Group LLC 990 Hammond Drive, Suite 890 Atlanta, Ga. 30328 (770) 399-4500 www.principlesolutions.com	\$10,566,000 100%	\$10,566,000	15 150	350	\$75,000-\$250,000	information technology	1 5	Joe Ventura, Josh Nazarian / Atlanta	2006
8.	(5)	The Mergis Group, a division of Spherion Corp. 3379 Peachtree Road N.E., Suite 925 Atlanta, Ga. 30326 (404) 442-0440 www.mergisgroup.com	\$10,000,000 NA	NA	14 NA	NA	\$35,000-\$250,000	finance and accounting, human resources, sales and marketing, interim executive, engineering, manufacturing, legal	1 650	Gretchen M. Selby / Fort Lauderdale, Fla.	1946
9.	(6)	DRACS Consulting Group Inc. 2805 Pangborn Road (404) 327-9405 Decatur, Ga. 30033 www.dracsgroup.com	\$7,000,000 50%	\$7,350,000	7 12	120	\$60,000-\$260,000	executive search, contract services, staff augmentation	1 2	J. Wade Vickery, Daniel E. Nation / Decatur, Ga.	1997
10.	(8)	MSI International Inc. 245 Peachtree Center Ave., Suite 2220 Atlanta, Ga. 30303 (404) 659-5050 www.msi-intl.com	\$4,821,000 58%	\$15,036,135	38 50	NA	\$50,000-\$250,000	health care, banking, engineering, accounting and finance, information technology	4 11	Eric Lindberg / Atlanta	1968

[^] Company submitted a statement of verification supporting figures.
NA - Not available or not applicable
NR - Not ranked or not relevant

SOURCES: Atlanta Business Chronicle research and the companies

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